CONFIGNA GUILD. ECHNICIANS GUILD, INC. THE RESIDENCE Piano Technicians Journa January 1989 Perso Trensiciosis Guido, Inc. The Peano Technic THE PIANO TECHNICIANS GUILD, INC. The Person Transported Guide THE PIANO TECHNICIANS GUILD, INC. THE PIANO TECHNICIANS GUILD, INC.

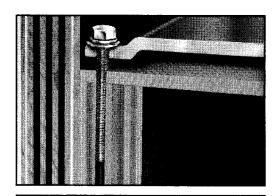
The Baldwin Piano... You can see why it sounds better

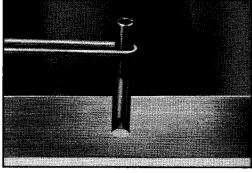
The precise setting of downbearing is extremely important to piano tone. Too much bearing inhibits tone because the soundboard cannot vibrate freely, while too little bearing does not provide good sound transmission. From our research we have developed a unique method of setting downbearing with a degree of accuracy previously considered impossible.

GRAND PLATE MOUNTING SYSTEM: Each mounting hole around the perimeter of the plate is threaded to accept a hardened steel bolt. This allows the plate to be set at the optimum height for bearing on the front side of the bridge (U.S. Pat. No. 3,437,000).

ACU-JUSTTM HITCH PIN: Because this pin is installed vertically instead of at an angle, it is possible to raise or lower each string individually for ideal bearing on the back side of the bridge (U.S. Pat No. 3,478,635).

There are important advantages for the technician, too. If major soundboard or bridge work is ever needed, it is possible to remove the plate, pinblock, strings and tuning pins as a unit. Simply lower the tension, remove plate bolts and dampers, and hoist it out. Tiny adjustments in bearing can be made without unstringing the piano or even lowering the tension. Since such adjustments are not normally necessary in the field, they should only be made after consulting Baldwin Technical Service in Cincinnati. When restringing a section or an entire piano, contact Baldwin for the loan of special bearing-setting equipment.





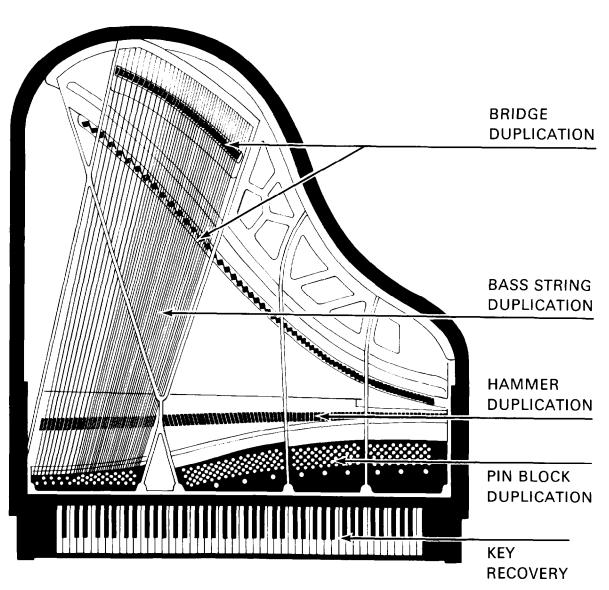


Second in a series of informative ads on piano tone published by Baldwin Piano & Organ Company exclusively for the benefit of piano technicians.

Baldwin. - Leading the way through research

TOTAL DUPLICATION BY SCHAFF

The only all-service company remaining in the piano industry today! All duplications controlled by the company that **CARES!** Trust Schaff with all of your replacement needs



OTHER SCHAFF DUPLICATION SERVICES...

- 1. PIANO AND ORGAN COVERS
- 2. UNIVERSAL BASS STRINGS
- 3. SQUARE GRAND HAMMERS
- 4. BRASS FLANGE RAILS
- 5. QUALITY QUEEN BENCH COVERS
- 6. "PERFORMER" BENCH CUSHIONS

THE HOUSE DEDICATED TO SERVICE

Prices Subject To Usual Discount For Same Day Service Try Our 24 Hour Phone

(312) 438-4556



PIANO SUPPLY COMPANY
451 OAKWOOD ROAD, LAKE ZURICH, IL 60047

1988-89 Executive Board

RONALD L. BERRY, RTT President 6520 Parker Lane Indianapolis, IN 46220 (317) 255-8213

NOLAN P. ZERINGUE, RTT Vice President 619 Barbier Avenue Thibodaux, LA 70301 (504) 446-6812

ROBERT SMIT, RTT Secretary-Treasurer 17 Carmichael Court Kanata, ON Canada K2K 1K1 (613) 592-6907 (H) (613) 828-1292 (W)

M. B. HAWKINS, RTT Immediate Past President PO Box 10386 Oxon Hill, MD 20745 (301) 567-2757

NORMAN HEISCHOBER, RTT Northeast Regional Vice President 295 West Shore Drive Massapequa, NY 11758 (516) 799-1656

LARRY B. CRABB JR., RTT Southeast Regional Vice President 4598 Ginson Drive Tucker (Atlanta) GA 30084 (404) 491-1432

DANNY L. BOONE, RTT South Central Regional Vice President 9707 Timberview Waco, TX 76710 (817) 722-0546

BRUCE G. DORNFELD, RTT Central East Regional Vice President 2134 Walters Avenue Northbrook, IL 60062 (312) 498-0379

GRACIE L. WAGONER, RTT Central West Regional Vice President 1307 South Maple Sioux City, IA 51106 (712) 276-3176

JAMES G. BRYANT, RTT Western Regional Vice President 1012 Dunbarton Circle Sacramento, CA 95825 (916) 454-4748

Staff

BARBARA PARKS
Staff Coordinator
LARRY GOLDSMITH
Editor
SUSAN GRAHAM, RTT
Technical Editor
RICK BALDASSIN, RTT
Tuning Editor
GEORGE DEFEBAUGH, RTT
Journal on Tape Reader
MARY KINMAN
Director of Member Services
SANDY ESSARY
Subscriptions/Advertising

P.O. Box 22529 Kansas City, MO 64113

The Piano Technicians Journal

Official Publication Of The Piano Technicians Guild, Inc.

January 1989

Volume 32 Number 1

1989 Directory Issue

| President's Message | b |
|--|-----|
| Vice President's Message | 8 |
| 1988-89 Officers | 9 |
| 1988-89 Committees | 10 |
| Awards | 12 |
| The Piano Technicians Guild Foundation | 13 |
| Certified Tuning Examiners | 15 |
| Sustaining Members | 19 |
| Alphabetical Roster of Members | 20 |
| Chapters And Chapter Presidents | 66 |
| Chapter Rosters | |
| Region 1 | 68 |
| Region 2 | 78 |
| Region 3 | 85 |
| Region 4 | |
| Region 5 | 97 |
| Region 6 | |
| Bylaws Index | 115 |
| Guild Bylaws, Regulations And Codes | 116 |
| International Organizations | 131 |
| Auxiliary Roster | 132 |
| Conventions | 140 |
| Index of Advertisers | 142 |

© 1989 The Piano Technicians Guild, Inc. Articles published in the Piano Technicians Journal represent only the opinions of the author and not those of the Piano Technicians Guild, Inc. All rights reserved. No part of this publication may be copied or reproduced in any form without permission from the publisher, The Piano Technicians Guild, Inc., The words "The Piano Technicians Guild, Inc.," and the Registered Tuner-Technician emblem are registered with the U.S. Patent and Trademark Office — Unauthorized use is strictly prohibited.

The Piano Technicians Journal (ISSN 0031 9562) is the offical publication of The Piano Technicians Guild, Inc., P.O. Box 22529, Kansas City MO 64113. The Journal is published monthly. Second class postage paid at Kansas City, MO., US ISSN 0031 9562 foreign and domestic. POSTMASTER: please send address changes to: Piano Technicians Journal, P.O. Box 22529, Kansas City, MO 64113.

Annual subscription price: \$85 (US) for one year; \$155 (US) for two years; \$7.50 (US) per single copy. Piano Technicians Guild members receive the Piano Technicians Journal for \$45 per year as part of their membership dues.



PERKINS SCHOOL OF PIANO **TUNING & TECHNOLOGY**

Since 1962
Courses offered: Tuning & Repairing
Grand & Player Rebuilding
Write or cell for free catalog
Licensed by the Ohio State
Board of School and College Registration

Phone: 216-323-1440

225 Court St. Elyria, OH 44035

PIANOS! — PIANOS! PIANOS!

Buying and selling all types of usable pianos. We give genuine wholesale discounts on volume. Immediate removal. Cash paid. Also selling all kinds of vintage grands Steinway specialty.

Jay-Mart Wholesale "The Piano Store For Piano Stores" Box 21148, Cleveland, OH 44121 (216) 382-7600



Randy Potter School Of Piano Technology 61592 Orion Drive Bend, OR 97702 (503) 382-5411

What do Technicians say about our course?

"The Apprentice Training Manual is the most carefully thoughtout approach for training that I have seen...

"That would be enough for any chapter, as a guide for training new Associate members, rather than the hit-and-miss approach many chapters have had in the past."

> Jim Coleman Sr., RTT Tempe, Arizona.

We have programs for beginning students, as well as Associate members, intermediate students who are working to upgrade to the Registered Tuner-Technician classification.

Please call or write for information, and let us know how we can help you, or someone you know.

Thank you

Randy Potter, President Registered Tuner-Technician



It has been 40 years since rosewood handles have been available on the Hale Extension Tuning Hammer. Now, we're making this beautiful looking tool available especially for those tuners/technicians who want the feel of wood—and appreciate added value!

You get the traditional Hale quality that has built our reputation, a choice of one head and one tip and a felt hammer bag #331T is included. The Hale Extension Tuning Hammer accepts Hale #21 Tuning Hammer Heads and #32 Tips.

Shouldn't you be ordering yours today?



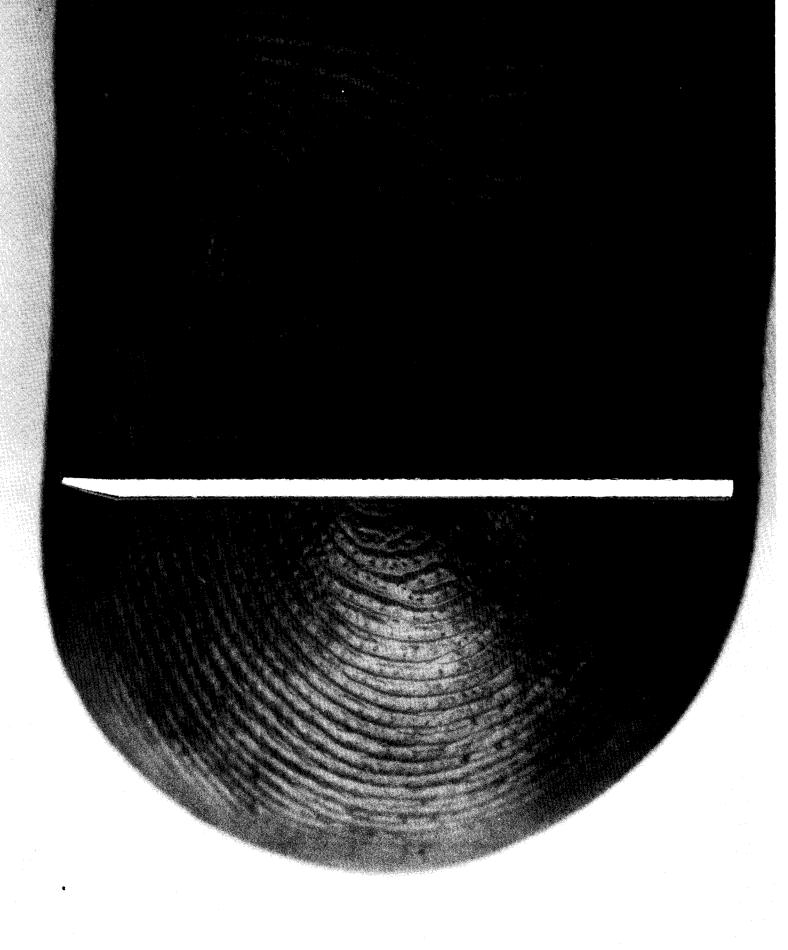
TUNERS SUPPLY COMPANY

Serving the Music Industry Since 1884

EASTERN BRANCH: 94 Wheatland Street, Somerville, MA 02145 ● (617) 666-4550 WESTERN BRANCH: 190 South Murphy Ave., Sunnyvale, CA 94086 ● (408) 736-2355

Make it a Rule

Use a Hale Tool 🦵



At Young Chang, there's nothing too small to improve.

No one notices a center pin until there's a problem.

Most manufacturers make them out of brass. Eventually they tarnish, and can cause verdigris to form. But it usually happens after the piano has left the sales floor. And often after the warranty has expired.

At Young Chang, we make our center pins of non-oxidizing German silver. They don't tarnish. So they move freely for the life of the piano. Chances are you'll rarely need to repin or ream the bushings of a Young Chang action. And chances are our efforts will go completely unnoticed.

You also may not notice we coat many of our action parts with Emralon™ to reduce friction and noise and eliminate graphite penetration in felt and buckskin.

Or that we're using an improved premium English hammer felt that lasts longer and produces a bigger sound. Or that there's now whippen auxilliary springs on our 7' and 9' grands for finer touch adjustments.

Or that we've strengthened our grand keystop rails to prevent damage

during moving, and steel-reinforced our grand keyslips to minimize warping due to changes in the weather.

We've also developed a moisture absorbent finish for our black keys and a new satin case finish to bring out more of the natural wood grain highlights.

While these recent improvements have gone largely unnoticed, our 12 year *full* warranty is getting all kinds of attention. It's the kind of promise people understand. And the kind of promise no other manufacturer is prepared to offer.

Little by little, we keep refining our pianos. Because it's the little things that make the difference between a good instrument and an extraordinary one.

For more technical information, please call Ed Whitting at (213) 926-3200. Or write to him at Young Chang Technical Services, 13336 Alondra Blvd., Cerritos, CA 90701 for a free copy of our Service Guide and Technical Specifications Manual.



The best the world has to offer.

President's Message



Ronald L. Berry President

In this Directory issue of the Journal you will find the listing of members of PTG. Seeing the names of thousands of technicians reminds me that the greatest member benefit of PTG is the access to the wealth of knowledge represented by its members. Too often we don't take part in many of the activities of PTG which can increase our knowledge and make us better technicians. Chapter meetings, seminars, and conventions all offer technical knowledge to those who participate.

This directory has become more meaningful since most factory representatives look for an RTT member when they need service and don't know any technicians in the area. Also the directory of RTTs is meant to be used in programs for teachers.

To those nonmember subscribers who receive this directory, please note the thousands of technicians who find great benefit from membership. We encourage you to join us and participate with us. The chapter listings will help you locate members who are near you and which chapter is your closest one.

The publishing of a directory is to me a marking point in that it freezes on paper the most dynamic element of the organization, namely the people in it. In my years in PTG, I have seen it develop and become more sophisticated and better at attaining its goals. Yet throughout this growing process, the essential element of friendship and personal relations has remained. This factor has kept PTG the unique family type of organization that it has always been.

PIANO TUNING AND REPAIR

- a 1,400 contact-hour program, usually completed in one year
- hands-on, one-toone instruction by master craftsmen
- beautiful community college near one of Texas' largest lakes
- specialized training for the blind and other handicapped students

Your success is our goal!
GRAYSON COUNTY COLLEGE

Piano Tuning & Repair 6101 Grayson Drive Denison, Texas 75020 Call: (214) 465-6030

REMEMBER YOUR FINEST TUNING?

The Accu-Tuner II Can!

It's a jungle in there.

That's why you need the Sanderson Accu-Tuner II™ to help speed you through the most rugged terrain. This amazing computer can store up to 208 complete 88-note tunings. Store as many temperaments as you desire, or develop and store your own tunings, including special celeste or non-standard-pitch tunings.

It's pitch range, nine full octaves from C1 through B9, easily accommodates every pipe on even the largest pipe organ. And for quick temperature compensation, pitch can be easily offset to match that of a principal A or C.

Now, with stored tunings, you can tune any pipe organ or piano quickly and accurately. And you won't have to remember how great your last tuning was, you simply recreate it.

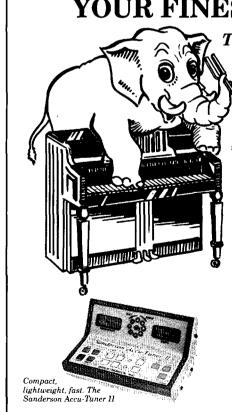
The Sanderson Accu-Tuner II by Inventronics. For the time you save, the price is but peanuts.

Send today for the FREE Inventronics catalog:

Inventronics ncorporated

171 Lincoln St. Lowell, MA 01852 1-800-FAST-440

In MA, 508-459-2312



THANK YOU!

From Jerry, Jerry's Kids and Kimball.

We wish to thank you, the many piano technicians who participated in the recent Kimball Keys For Kids benefit program. The unselfish donation of your time and generous contributions will go far in assuring Jerry's Kids will receive the best in help and resources.



Membership

Nolan Zeringue Vice President

Why do you belong to the Piano Technicians Guild, or why should you belong to the Piano Technicians Guild? If we asked ourselves these questions, I feel sure there would be many varied answers, but one of the most important answers we should hear is the desire to expand knowledge of our profession, and the wish to keep abreast of changes which occur in the piano industry.

Would you consult a physician if you knew he did not wish to belong to the American Medical Association, a dentist if you knew that he was not a member of the American Dental Association, or engage the services of an attorney who was not a member of the American Bar Association or the Bar Association for the state in which he practices? I would not use their services!

I was speaking with someone at a recent seminar recently about these thoughts, and that person thought the piano technician did not rate being catagorized with these professionals. How do you feel? I think the RTT

is a professional, and every RTT should consider himself/herself a professional second to none. We may not make as much money, but the services we perform require skill and are vitally important.

I would like to direct a thought now, not to the nonmember, but to some members of the Piano Technicians Guild whose names we recognize, but never see them in attendance at chapter meetings, seminars, or PTG conventions. Why do you belong if you don't want to participate in the functions of our association? It would be foolish to assume that one just has \$114.00, plus whatever chapter dues are assesed each year, as extra money just to throw away. No, even these members who never participate ARE getting some benefit from membership, i.e. the Journal, and contacts in the industry. They tell us that there is a benefit in belonging to PTG by continuing to pay their dues every year. Whatever the PTG is, it will be better if YOU will give a little

back for the benefit you received. Participate even if only at the chapter level!

I have been in attendance at a seminar where most of the members of the Host chapter did not register and attend. That was sad, because the seminar was a success, and hosting seminars in the past have proven many times to be the spark that breathes new life in a chapter. Stop and think. What if all of the 3600 members in the PTG became inactive, but would continue to pay dues? The dues money would be put in a PTG account, but there would probably be no PTG Home Office. no Journal, no conventions, no seminars, and no chapters. Where would the benefit then be in belonging to the Piano Technicians Guild?

Be supportive of your local chapter by your attendance; attend your local seminars especially if it's not possible to attend the annual PTG convention. Give a little of yourself to our professional organization. The Piano Technicians Guild will be better with you as an active participant.





VIP Hammers

(Variable Impact Pattern)

Easy to voice, producing a full tone that stays. Musical bass strings, individually calculated, with a powerful fundamental and lots of bite

PO Box 218, Station A, 308 Betty Ann Drive, Willowdale, Ontario, Canada M2N 5PO (416) 226-1171 We take pleasure in introducing our U.S. distributors:

Steve Pearson 831 Bennet Ave. Long Beach, CA 90804 (213) 433-7873

Wally Brooks 376 Shore Rd, Old Lyme, CT 06371 (203) 434-0287 Peter F. Collora 8403 Midway Road Dallas, T X 75209 (214) 321-6086

Superior Imports, Itd. 2152 W. Washington Bivd. Los Angeles, CA 90018 (213) 735-4595

Our distributors undertake to ship your hammer orders within 24 hours of receiving them. You couldn't find nicer, more accommodating and skillful people to work with — and — best of all, they sell Isaac hammers, to give your pianos a musical tone and to cut your voicing time down to reasonable proportions.

A. Isaac Pianos

- 4 CLEWORTH, CHRISTOPHER E.907-452-6716 P O BÓX 81643, FAIRBANKS, AK 99708
- 4 JULIAN, KEN L.

2456 COTTONWOOD, ANCHORAGE, AK 99508

4 MCELRATH, DAN S.907-349-5288 7221 FOXRIDGE CIRCLE, UNIT 1, ANCHORAGE, AK 99518

PIANO SERVICING TUNING & REBUILDING By ARTHUR A. REBLITZ, RTT "The Technician's Bible" Now in Paperback for only \$19.95 + \$2 mail or \$3 UPS THE VESTAL PRESS

Box 97 • Vestal 62 NY 13851 NY Res. add 7% sales tax



The Finishing Touches

Dry Transfer Decals



- Fast, easy, no cleanup
- · Immediately ready to finish
- Over 700 Fallboard and Soundboard names
- Custom decals—send tracing for price quote

Music Racks



- Authentic Steinway designs
- Two styles

Decals Unlimited

Grand Piano Carriage

- · Made of the finest steel; coated in PVC
- Superior engineering and looks
- Two brakes included for added stability



- Smooth and effortless movement
- No finish damage to piano legs
- Shipped UPS

Schroeder's **Classic Carriage**

9333 96th St. No. Mahtomedi, MN 55115 (612) 429-4465

🕳 Catalog available upon request 🖀

FAZER Pianos

European Tradition, Quality And Styling ...At Asian Prices!

Fazer* is the only piano on the market today that offers the best in price, quality and performance. Consider: Langer 80

Action with the new B.p. jack system in allmodels...replaceable cabinets yes, even the sides —Roslau strings, solid copper wound by Fazer, and polyester finishes from Italy. If you sell pianos, write or call today for literature and information.



Langer 80 Action

Coast Wholesale Music — A Div. of KAMAN

1215 W. Walnut St., Compton, CA 90224 In U.S. 800-262-7873 — In CA 800-262-7826 Contact Mr. Bill Lanzendorf

*Pronounced "Faht-zer"

Since 1897

Hands-On Career **Training**

Learn from Experienced **Professionals**

Department of Piano Technology — Jim Geiger, RTT (713) 466-6654

Piano Technology, Electronic Keyboard Technology

Department of Music Instrument Technology (713) 466-6654

Band and Orchestra Instrument Technology

Department of Commercial Music — (713) 468-6891

Commercial Music Performance. Commercial Music Jazz Performance, Piano Pedagogy, Audio and Recording Technology

AA and AAS degrees/Certificates Job Placement/Living Quarters Assistance



Houston Community College System

Equal Opportunity Accredited by the Southern Association of Colleges and Schools

The Piano Technicians Guild Auxiliary

The Auxiliary is an organization whose members are interested in piano technicians. Many of these people share some aspects of the piano service business with the technician. Other members are not involved in the business at all.

The members of the Auxiliary convene at national and local con-

ventions and seminars throughout the country. Most are wives or husbands of technicians. They enjoy getting to know and become friends with technicians' families from around the United States and Canada. Projects of the PTG Auxiliary help to promote education, understanding and goodwill in the world of music. The Auxiliary also provides a full complement

of activities at the annual convention.

If you or someone you know would be interested in joining the Piano Technicians Guild Auxiliary, please contact the membership chairman, Ginger Bryant, at 1012 Dunbarton Circle, Sacramento, CA 95281.

Membership

Recently I received a comprehensive membership list for the Auxiliary. The 30-page record contained not only the name, address. chapter affiliation or "at-large" category, but also the date that a member joined the Auxiliary. I found this fact of especial interest. It led me into an elementary study of our membership, the ebb and flow of the members, the members who were constant over the years, those who were involved because of spouse participation and those who never wavered in their interests as they enjoyed the friendships and fellowship offered in the Auxiliary.

Our new members' numbers peaked in 1987 when 45 people were "recruited." Was it due to the

fact that the annual convention was held in Toronto and folks were seeking the cool Canadian air? The '86 convention in Las Vegas was second only to Toronto when 17 new members joined our Auxiliary. We all know Nevada is not a cool state, but the Vegas hotels all have high-powered air-conditioning systems to make life bearable in July.

It is really difficult to assess the significance regarding attendance, but I was impressed with the number of members who joined several years ago, faithfully return to conventions and are constant in their support of each new Auxiliary Board. Our membership list indicates several who joined in the years '47, '49 and '50 who are still interested and active as they are able: **Dorothea**

Odenheimer, Pauline Miller, Frances Moon, and Helene Kinasbury. From '51 to '59 there are only a handful who remain: Fern, Pearl, Sarah and Audrey. Our regular attendees can supply the last names. Through the 60s and 70s there was a steady rise in our membership as many women became interested in piano technology with the growing interest shown by their spouses. As the Guild grew in strength and structure, the Auxiliary membership also thrived. We are proud to have almost 300 in our membership as we start the last year of the 80s and anticipate a new century 10 years hence.

Agnes Huether, President

Auxiliary Executive Board

President

Agnes Huether (Charles) 34 Jacklin Court Clifton, NJ 07012-1018 (201) 473-1341

Vice President

Arlene Paetow (William) Rt. 1, Box 473 High Falls, NY 12440 (914) 687-0364

Recording Secretary

Bert Sierota (Walter, dec'd) 3803 Arendell Avenue Philadelphia, PA 19114 (215) 333-3408

Corresponding Secretary

Judy White (Charles) Rt. 1, Box 134 Alma Center, WI 54611 (715) 964-8566

Treasurer

Barbara Fandrich (Delwin) 1809 Covey Road Jonesboro, AR 72401 (501) 933-8543

Immediate Past President

Ginger Bryant (James) 1012 Dunbarton Circle Sacramento, CA 95825 (916) 929-5706

Honorary Life Members

Marion Bailey (Nelson) 628 E. 4th Street Salem, OH 44460

Dessie Cheatham (Paul, dec'd)

724 E. First St. McPherson, KS 67460

Marion Damon (Walter) 2449 N. Downer Ave.] Milwaukee, WI 53211

Ruth Pollard (Allen, dec'd)

4306 Donna Bell Lane Houston, TX 77018

Luellyn Preuitt (Ernest) 4022 South Fuller Independence, MO 64052 Marie Rawlings (Ward, dec'd)
1114 16th Street, #4

1114 16th Street, #4 Santa Monica, CA 90403

Ginny Russell (Bob, dec'd)

1414 Lander Road Mayfield Hts, OH 44124

Bert Sierota (Walter, dec'd) 3803 Arendell Avenue Philadelphia, PA 19114

Esther Stegeman (William) 304 16th Street NW

304 16th Street NW Austin, MN 55912

132/January 1989 Piano Technicians Journal

Follow The Oregon Trail

Ben McKiveen

Last year, the convention in St. Louis was advertised as the "Gateway to Excellence". Historically, it was also the start of the journey of the explorer team of Lewis and Clark who forged the Oregon trail out of western wilderness.

Our conventions and institutes are truly gateways to excellence and you are invited to "Follow the Oregon Trail", at least symbolically, to Portland next summer for the 1989 Institute and the opportunity to continue the quest for excellence thru education and peer association. Portland, the "City of Roses", is a beautiful town situated on the confluence of the Willamette and Columbia rivers. The city is noted for its spectacular scenic beauty, agreeable summer climate, clean streets and smog-free atmosphere. Art and culture abound but with an air of congeniality. Portland offers a combination of savior faire and small town friendliness that is rare in 20th-century America. Sixteen airlines fly into Portland and the airport is an honest fifteen minutes from downtown. (Ten minutes from our Red Lion Hotel.)

The Red Lion Inn-Hotel Center is on the east side of town and is served by the brand new mass transit light rail system. Streetcars! But, they are wonderful, quite modern streetcars that will whisk you into downtown in less than five minutes. From the upper floors of the hotel you can see snow-capped Mt. Hood. There is a beatiful park across a side street of the hotel, and across the main street, there is a large shopping center! (Portland has no sales tax.) The institute and exhibition space is on the ground floor and second floor in its own wing, and convenient to the five excellent restaurants in the hotel.

The Institute this year will



be an amalgam of old and new. We will be taking a look at our history through classes on historical pianos and temperaments. Mini-technicals and tutoring will be back in expanded, new and interesting directions. We are planning a sampling of traditional classes, but introducing some new, talented and exciting instructors with some new classes, as well. In future issues of the Journal I will be filling you in on the details of instructors and classes.

The "Gateway to Excellence" was a beginning and

the search for excellence continues in Portland, July 10-14, 1989. You don't have to endure the vicissitudes of Lewis and Clark to get there today, it's easy so, we urge you to make your plans to symbolically "Follow the Oregon Trail" to Portland for continuing education, inspiration, and fellowship in 1989.

1989 Institute Committee

Ben McKlveen, Director Dick Bittinger, Assistant Director Ernie Juhn, Assistant Director

| Piano | Technicians | Guild C | onventions |
|-------|------------------|---------|-------------------|
| 1958 | Washington, D.C. | 1975 | Hollywood, CA |
| 1959 | Minneapolis, MN | 1976 | Las Vegas, NV |
| 1960 | Milwaukee, WI | 1977 | Dallas, TX |
| 1961 | Los Angeles, CA | 1978 | Cincinnati, OH |
| 1962 | New York, NY | 1979 | Minneapolis, MN |
| 1963 | Houston, TX | 1980 | Philadelphia, PA |
| 1964 | Chicago, IL | 1981 | San Francisco, CA |
| 1965 | San Diego, CA | 1982 | Washington, D.C. |
| 1966 | Miami Beach, FL | 1983 | New Orlans, LA |
| 1967 | Detroit, MI | 1984 | Indianapolis, IN |
| 1968 | Calgary, AB | 1985 | Kansas City, MO |
| 1969 | New Orleans, LA | 1986 | Las Vegas, NV |
| 1970 | Denver, CO | 1987 | Toronto, ON |
| 1971 | Cleveland, OH | 1988 | St. Louis, MO |
| 1972 | Portland, OR | 1889 | Portland, OR |
| 1973 | St. Louis, MO | 1990 | Dallas, TX |
| 1974 | New York, NY | 1991 | Philadelphia, PA |

Portland - The City Of Roses

Taylor MacKinnon

It's coming! Just a few short months until the Annual Convention in July. And this is the one you've been waiting for. Portland, Oregon is the most desirable convention city one can imagine. Portland is not a big, big city; and vet it has all the amenities we've come to expect. Portland is not a small town; and yet it gives its visitors a sense of "home town" because of the convenience and friendless. Portland is a "laidback" city without hustle, bustle and stress one usually expects in a major metropolis. Portland is a convenient city with transportation and easy access. Portland is a beautiful city with parks and walkways that literally bloom with flowers, shrubs and trees. Virtually everything blooms! Portland is a convention city and you'll enjoy our city and this convention like no other convention you've attended.

Being in Portland in July will be very easy to take. The average temperature in July is 79 degrees; and the average humidity is just 45 percent. Just perfect for

pianos and people alike. The average rain fall in the month of July is less than half an inch. You'll be able to go outside during the day and not melt on the pavement. And the evenings, the evenings will make you want to move to Oregon.

There is so much to see and do in and around Portland that you will want to come early and stay after this convention to take advantage of our state. Portland is located at the convergence of the Willamette and the Columbia rivers. We're located in a long. fertile valley between the Cascade mountains and the costal range. We're about an hour and a half from Timberline Lodge on Mt. Hood with year round skiing, and we're about two hours from the Oregon coast with spectacular views of the Pacific ocean and the Oregon coast line. You may know that the entire coast is publicly owned in Oregon, there are no private beaches. We're at the beginning of the Columbia River Gorge, also with breath-taking beauty.

Some world famous trout rivers are flowing right here in Oregon; the Duschutes, the Rogue and the McKenzie to name just three. Oregon also boasts Crater Lake, the deepest lake in the country. It is the remains of Mt. Mazama, a volcanic explosion for which we have evidence. And speaking of volcanos, if your room is on the north end of the hotel you should have a good view of Mt. St. Helen, about 75 miles from downtown Portland.

If your interests are more in the line of sightseeing close to the hotel you could ride MAX, the light rail system, across the Willamette River, pronounced Wil-LAM-ette, and enjoy the parks and shopping areas along the river; or shop the downtown area; or ride TriMet up to the Rose Garden. Across the street from the hotel is Lloyd's Center, a big shopping center with an ice skating rink.

You can see an almost unlimited opportunity here for fun and education, vacation and good companionship. Plan now to be in The Rose City this coming July.

Learn Piano Tuning

EARN \$10,000 PER YEAR PART-TIME



Small Classes * Personal Attention * Calif. State Approved Course * Veteran Approved

Call for Brochure SF School of Piano Tuning 2652 Harrison St. San Francisco, CA 94110

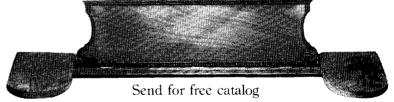
(415) 824-TUNE

Our 9th Year

COMPLETE GRAND MUSIC DESKS

REPRODUCTIONS OF PERIOD STEINWAYS, KNABES, OLDER MODEL YAMAHAS

Built to your specifications



FLEISHER PLANO CABINETRY

P.O. Box 618 Santa Monica, California 90406 (213) 399-1227

Index of Display Advertising

| American Institute of Piano Technology18 |
|---|
| Baldwin Plano & Organ CoIFC |
| C. Bechstein143 |
| Brooks, Ltd144 |
| Dampp-Chaser Electronics143 |
| Decals Unlimited114 |
| Fazer Pianos/Coast Wholesale114 |
| Fleisher Piano Cabinetry141 |
| C.A. Geers Co144 |
| Grayson County College6 |
| Houston Community College114 |
| Inventronics, Inc6 |
| A. Isaac Pianos8 |
| Jaymart/Piano Locators International3,144 |
| Kawai America CorpBC |
| Kimball Piano & Organ Sales Div7 |
| Lee Music8 |
| Lunsford-Alden Co8 |
| North Bennet Street School65 |
| Pacific Piano Supply65 |
| Perkins School of Piano Tuning3 |
| Potter School of Piano Technology3 |
| Pro Piano3 |
| San Francisco School of Piano Technology141 |
| Schaff Piano Supply1 |
| Schroeder's Classic Carriage114 |
| Shenandoah College & Conservatory144 |
| O. E. Shuler65 |
| SunnLights, Inc18 |
| Superior Imports, Ltd18 |
| Superior Instruction Tapes65 |
| John Travis142 |
| Tuners Supply Co3 |
| Vestal Press114 |
| Yamaha Music CorpIBC |
| Young Chang America4,5 |

U.S. Postal Service Statement of Ownership, Management and Circulation Required by 39 U.S.C. 3685

1B. PUBLICATION NO.: 00319562 2. DATE OF FILING: 10/19/88
3. FREQUENCY OF ISSUE: Monthly
4. COMPLETE MAILING ADDRESS OF KNOWN OFFICE OF PUBLICATION: The Piano Technicians Journal, 9140 Ward Parkway, Kansas City, MO

1A. TITLE OF PUBLICATION: The Piano Technicians Journal

Piano Technicians Journal, 9140 Ward Parkway, Kansas City, MO 64114.
5. COMPLETE MAILING ADDRESS OF THE HEADQUARTERS OF GENERAL.

BUSINESS OFFICES OF THE PUBLISHER: The Piano Technicians Guild, Inc., 9140 Ward Parkway, Kansas City, MO 64114

 $\bf 6.$ Full names and complete mailing address of publisher, editor and managing editor

PUBLISHER: The Piano Technicians Guild, Inc., Ronald Berry, Pres., 9140 Ward Parkway, Kansas City, MO 64114.

EDITOR: Larry Goldsmith, c/o The Piano Technicians Guild, Inc., PO Box 22529, Kansas City, MO 64113

MANAGING EDITOR: Larry Goldsmith, c/o The Piano Technicians Guild, Inc., PO Box 22529, Kansas City, MO 64113

7. OWNER: The Piano Technicians Guild, Inc., 9140 Ward Parkway, Kansas City, MO 64114

8. KNOWN BONDHOLDERS, MORTGAGEES, AND OTHER SECURITY HOLDERS OWNING OR HOLDING 1 PERCENT OR MORE OF TOTAL AMOUNT OF BONDS, MORTGAGES OR OTHER SECURITIES: None

10 EXTENT AND

9. FOR COMPLETION BY NONPROFIT ORGANIZATIONS AUTHORIZED TO MAIL AT SPECIAL RATES: THE PURPOSE, FUNCTION AND NONPROFIT STATUS OF THIS ORGANIZATION AND THE EXEMPT STATUS FOR FEDERAL INCOME TAX PURPOSES has not changed during preceding 13 months

AVERAGE NO COPIES

ACTUAL NO COPIES

| IU. EXIENI AND | AVERAGE NO. COPIES | ACTUAL, NO. COPIES |
|---------------------------|---------------------|--------------------|
| NATURE OF | EACH ISSUE DURING | OF SINGLE ISSUE |
| PUBLISHED CIRCULATION | PRECEDING 12 MONTHS | NEAREST TO FILING |
| | | DATE |
| A TOTAL NO COPIES | 4,200 | 4,200 |
| B. PAID AND/OR | | |
| REQUESTED CIRCULATION | | |
| 1. SALES THROUGH | | |
| DEALERS AND CARRIERS, | | |
| STREET VENDORS | | |
| AND COUNTER SALES | 0 | 0 |
| 2. MAIL SUBSCRIPTION | 3,915 | 3,906 |
| C. TOTAL PAID AND/OR | | |
| REQUESTED CIRCULATION | 3,915 | 3,906 |
| D. FREE DISTRIBUTION BY | | |
| MAIL CARRIER OR | | |
| OTHER MEANS | 27 | 28 |
| E. TOTAL DISTRIBUTION | 3,942 | 3,935 |
| F. COPIES NOT DISTRIBUTED | | |
| 1. OPFICE USE, LEFT OVER, | | |
| UNACCOUNTED, SPOILED | | |
| AFTER PRINTING | 258 | 265 |
| 2. RETURN FROM | | |
| NEWS AGENTS | 0 | 0 |
| G. TOTAL | 4,200 | 4,200 |

I CERTIFY THAT THE STATEMENTS MADE BY ME ABOVE ARE CORRECT AND COMPLETE. (SIGNED) Larry Goldsmith, Editor



Books For The Piano Technician — Since 1962

A GUIDE TO RESTRINGING — 2nd Edition 1982

Hardcover \$21.50 Paperback \$16.50 Postpaid

LET'S TUNE UP — 1968 — Limited supply hardcover — Postpaid \$19.00 ea.

Second printing 1978. Paperback only \$17.50 postpaid

JOHN W. TRAVIS 8012 CARROLL AVE. TAKOMA PARK, MD 20912

NOTES

C. BECHSTEIN

The Stradivarius of Keyboard Instruments

Handcrafted Excellence Patented Renner Action Cabinetry of Exquisite Rare Woods **Ivory Keys Uncompromised Quality**

Not yielding to mass production in its 130-year history, Bechstein is the Ultimate Instrument.

A Full Complement of Parts and Service



C. BECHSTEIN AMERICA CORPORATION

425 Hayes Street, San Francisco, CA 94102 (415) 255-0284 FAX (415) 626-4139



PIANOS CAN DIE OF THIRST!

BECHSTEIN

YOU ARE THE DOCTOR!

In wintertime, with colder weather and increasing reliance on inside heating, all pianos (even those in homes with central or room humidifiers) will experience lower relative humidity and a drop in pitch. Under extreme conditions this can also lead to loose keys and cracked soundboards, or worse, cracked bridges.

Technicians are a piano's professional doctor. Don't let your patient die of thirst! Don't just treat the symptom by tuning and making repairs. Install a complete DAMPP—CHASER® PIANO LIFE SAVER® SYSTEM in each piano you service. Or, add a Model HM-2 (for Verticals) or a Model GHM-1 (for Grands) complete Humidifier including the Low Water Warning Light and Easy-Fill Kit, on all planos which already have DAMPP-CHASER Dehumidifiers and Humidistats.

DAMPP—CHASER® ELECTRONICS CORPORATION

Box 1610 • Hendersonville, NC 28739

Call 1-800-438-1542 For Details

5 Year Guarantee



HAMMERS QUALITY AND ACTION PARTS FOR THE REBUILDER

NU-TONE (Knight) — A. ISAAC IMADEGAWA - TOKIWA

LARGE INVENTORY, QUALITY BORING & SHAPING FAST SERVICE - HONEST, KNOWLEDGEABLE TECHNICAL SUPPORT

BROOKS, LTD.

376 SHORE RD. OLD LYME, CONN 06371

(203) 434-0287

For more information, call or write Director of Admissions.

MOVING?

Be sure to let us know!

If you're moving, whether it's across town or around the world. be sure to let us know so your Journals can follow. To speed the change, send a mailing label from an old issue and your new address to:

Piano Technicians Guild P.O. Box 22529 Kansas City, MO 64113-2529

A Piano Technology Certificate in Eight Months...

or an A.S. degree with two years of study.

Tuning, regulation, repair and rebuilding of grand and upright pianos. Business practices, including computer applications. Elective studies in antique instrument construction.

Program Coordinator: David Hoffman, RTT

COLLEGE AND CONSERVATORY Winchester, Virginia 22601

(703) 665-4581

ATTENTION

We now have available concert grands all names. We buy and sell 7 and 9 quality instruments. Call or write **Plano Locators**, Div. of Jay-Mart Wholesale
"The Piano Store For Piano Stores"
216-382-7600 1568 So. Green, Box 21148
Clev. Ohio 44121

"BUY THE BEST, BAR NONE..."

PIN BLOCKS



TONY C.A. GEERS PIANO COMPANY

27 PLYS OF BEECHWOOD THE BEST FOR OVER 28 YEARS

When your reputation as a technician depends both on its work, you do and the quality of materials used, why ke chances?

Materials that fall short in quality will only damage your reputation. Depend on Falconwood Pin Blocks, 27 laminated plys that resial expansion and contraction will hold tuning pins (ight for years of quality service).

PANEL SIZES

Single panel: 101/2"x51/2"x13/8" Double panel: 16"x56"x13/8"

Full panel: either 36" or 48" wide x 13/8" thick. Much of a Technician's business is obtained by pesonal referrals, don't fet low-cudity materials high you. But Falconwood Pin Blocks, Four suppliers nationally . . .

West Cost East Cost Mid Eastern Superior impore AAC Plant Cost Cost Web Philips 2152 W Washington Blvd. 146 Woods St. 222 Foreham Rose Los Angeles, CA 900(8 New York, NY 10012 Foreham, FA 1904)

CALL ON WHITE FOR Y GEERS FOR MORE REPORTACION DE



RKONELS WELLTER

Its mother was a baby grand. Its father was a computer.



Introducing the Yamaha Disklavier™Piano.

A whole new kind of instrument.

With the heart and soul of an acoustic piano, and the brain of a computer.

The result is something you have to see to believe.

YAMAHA PIANOS

©1988 Yamaha Corporation of America • P.O. Box 6600 • Buena Park, CA 90622

OUR QUEST FOR EXCELLENCE SHALL NEVER CEASE.



For over sixty years, Kawai has maintained an uncompromising commitment to excellence.

Superior hand-craftsmanship and the most advanced piano technology are blended to create the number one selling grand piano in the world.

More symphonies, opera companies, universities and music educators proudly choose Kawai grand pianos. Discover for yourself why Kawai is the choice of those who know.



Kawai America Corporation, 2055 E. University Dr., P.O. Box 9045, Compton, CA 90224-9045, (213) 631-1771